North Royalton Chamber of Commerce

September 2019 | *"Growing Our Business to New Heights"* | www.nroyaltonchamber.com

135th Community Festival Brings Smiles to All

Proudly Organized and Sponsored by the North Royalton Chamber of Commerce and These Generous Sponsors

Danbury Senior Living, Lisco Heating & Cooling, Walthall Rea CPAs, Transport Services, Abbey Road Storage, Harb's Barber Shop, Laszeray Technology, Induction Tooling, PSE Credit Union, Doctors of Optometry, Royalton Ace Hardware, Len's Heating & Cooling, Trends Salon & Spa, Griswold Home Care, Thomas & Associates, North Coast Litho, St. Albert the Great, Diplomat Health, Pilat Insurance Agency, Councilman Dan Langshaw, Southwest General, Carrie Cerino's Ristorante, Babitt-Busch Funeral Home, State Senator Matt Dolan, North Royalton Animal Hospital, Amway Products/Pat Tindal, Hear U, Royal Redeemer Lutheran Church, Debbie Mottl, Finish Concepts Pro Painting, Howard Hanna, Faulhaber Funeral Home, My Pizzetta, Royalton Music, Royal Tan, Giant Eagle, U H Parma Medical Center, Always Home, First National Bank, Cole & Cole Insurance LLC, Maureen Fiorilli Zito Law Offices, Tracy Marx, Howard Hanna, James E. Gaydosh, CFP, RICP, The Painters' Studio, Auto Service Specialists, Custom Color & Collision, Gross Residential, David & Chris Koler, Blueline Classics, Tri-C West, What's the Scoop, Skyline Tree Service, Councilman Paul Marnecheck, Mr. Divots, Royalton Recorder, Family First Caregivers, American Metal Recycling, Snider Recreation Inc., Seneca Label, Inc., York Road Automotive, Royalton Woods, Dean and Gianna Costello, American Metal Recycling, NOPEC, Mt. Alverna Village, Spanulo Cement & Waterproofing, Sal Consiglio CPA, Arden Courts, Hudec Dental, Augie's Pizza, Leonti's Outdoor Supply, Zanin Family, Stay-A-While Cat Shelter, Select Insurance

September Chamber Luncheon/Speaker

Topic: Residents of All Ages Learn from Programs Offered at Tri-C Western Campus

Wednesday, Sept. 18, Noon
Carrie Cerino's Ristorante
8922 Ridge Road, North Royalton
Speaker: John Hausman, Liaison-Campus Community Relations at Tri-C Western Campus

We all know that Tri-C is our local community college that provides an excellent education to many of our graduating high school seniors. But, did you know that Tri-C also offers many other services; such as programs in the areas of Arts and Entertainment, Performing Arts, Community Services, Recreation, Community Education (Culinary, Digital Photography, General Interest, Learning for Life, Lecture Series, Tri-C Film Academy), Encore 55+ Learning, Jazz Fest, Youth Programs and Summer Camps and Speakers Bureau.

John Hausman, Liaison - Campus Community Relations at Tri-C Western Campus, is our September 18th Chamber Speaker. He will give us an overall view of the function of the college and review some of the interesting programs that may be of interest to us in our daily lives.

Come to our luncheon after the summer break, network with fellow members, enjoy a great lunch and learn about the interesting programs available right in our own backyard.

Cost of the luncheon is $17 for members and $20 for non-members. To make a reservation, please call the Chamber office at 440-237-6180 or email nroychamber@aol.com by Monday, September 16. Please call the office if you have a reservation and find you must cancel it. No-shows will be billed.

Recorder SPECIAL OFFER!

Royalton Recorder Classifieds Work
3-line Ad
Only $10
Non-commercial Ads Only

2019 CHAMBER OFFICERS

Aldo Filippelli - President
North Royalton License Bureau
Kevin Lynch, Vice President
Dan Holben, Treasurer
Walthall Rea CPAs
Kathy Gibbons, Secretary
Maria Magnelli
Executive Director

BOARD MEMBERS

Jeanne Cilenti
North Royalton Branch Library
Tracy Marx
Howard Hanna
Erna Nardi Malave

This newsletter is an official publication of the North Royalton Chamber of Commerce

North Royalton Chamber of Commerce
13737 State Road
North Royalton, Ohio 44133
440-237-6180 • FAX 237-6181
E-mail info@nroyaltonchamber.com

Royalton Recorder

Proudly Serving North Royalton Since 1941

Why choose the *Royalton Recorder* for advertising your goods and services?

- Recent City Survey shows 85% of respondents learn about community events through Royalton Recorder!
- Voted the #1 Community Newspaper in Northeast Ohio three years in a row.
- It is the only newspaper delivered to Every Home and Business in North Royalton.

We'll work with our advertisers to get the most out of your advertising dollars. Our readers love their *Recorder*, and it works!

It's the *Heart* of Our Hometown!

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440-237-6180 • Fax 440-237-6181
Email: rrnews@aol.com
www.royaltonrecorder.com

LIKE US ON facebook

Welcome! New Chamber Members

Rick Ganim
Angie's Pizza
6120 Royalton Road
Parma OH 44133
440.237.2440
rickganim@gmail.com
www.angiespizzanorthroyalton.com
Restaurants

Susan Laing
New America Insurance Agency LLC
10670 Royalton Road, Suite 1
North Royalton OH 44133
216.934.7766/Fax 440.934.1941
newamericains@gmail.com
www.taxi-insurance.com
Insurance

Kristopher Toth
Toth Painting Solutions, Inc.
210 Hayes Dr., Suite 1
Brooklyn Hts. OH 44131
216.459.8684
KToth@TothPainting.com
www.TothPainting.com
Painting

Tom Thompson
Align Fitness and Coaching
6554 Royalton Road
North Royalton OH 44133
216.410.1345
tom@tx2solutionsllc.com
Fitness

Seena Raybould
Kavana Social Kitche
13570 Ridge Road
North Royalton OH 44133
440.628.8889
info@kavanasocialkitchen.com
Restaurant

Michelle Green
HER Realtors Michelle Green Professional Group
7470 Broadview Road
Parma OH 44134
216.236.6373
Michelle@MichelleWillSell.com
www.MichelleWillSell.com
Real Estate

We are pleased to introduce these new members. Please support our existing and new Chamber members, welcome them and remember them when you have a need for the products or services that they provide.

Calendar of Events

September 18 - Membership Meeting
October 3 - Directors Meeting
October 16 - Membership Meeting
November 7 - Directors Meeting
November 20- Membership Meeting
December 4 - Holiday Luncheon
*** Subject to Change**
Additional events may be added throughout the year that will be announced in this newsletter.

THANK YOU

Tri-C Western Campus for Sponsoring Our September Luncheon!

Cuyahoga Community College®

If you are interested in sponsoring a future luncheon, call 440-237-6180.

Coffee and Conversation

Bring a friend! *Let's Network*

North Royalton Chamber of Commerce invites you to join us for our next Coffee and Conversation on Thursday, September 27, 8 a.m. Michael's Place Restaurant, 12841 State Road, N .R., in the rear of restaurant. Bring your business cards/handouts! Share your story! Have questions? To RSVP, Call 440-237-6180. Informal, just come and enjoy the conversation!

Royalton Recorder 2020 Business Directory Order Form

Looking for a Few Businesses to Anchor our 2019 Business Directory.
Anchors will have a full-page ad on Back Cover, Inside Covers or strategic pages.
• Back Cover - $395*
Inside Covers - $350* • Center 4 Pages - $325
• Full Page Ad - $250*
*** Also includes a business card listing in Directory!**
Call today to reserve your spot as a featured ad!

VERY ECONOMICAL!
DELIVERED TO 16,000 HOMES AND BUSINESSES AND ON OUR WEBSITES FOR ONE FULL YEAR! RESIDENTS USE THE DIRECTORY OFTEN WHEN SEARCHING FOR SERVICES AND WANT TO HIRE A LOCAL COMPANY.

NEW THIS YEAR!
Include your Website or Facebook page for FREE Link to your website!

Royalton Recorder 2020 Business Directory Order Form

The Royalton Recorder is in the process of compiling the 2020 Business Directory that will be mailed this fall to EVERY residence and business in North Royalton PLUS a portion of Broadview Hts., and surounding areas (Circulation is 16,000). It will also be on our website for one full year, giving your card great visibility. As a business, it is very important to keep our business name in the public eye.

Your Business Cards will be placed according to category of business. It will be in similar order as a Yellow Pages directory, but will include only full page feature ads and business cards. Residents use the directory often when searching for services or want to hire a local company. The directory also includes some very useful information and a 2020 calendar. The directory fills up quickly so positions will be taken on a first-come, first-served basis.

If you would like to be included in our Business Directory, please fill in this form and return it to the Royalton Recorder by November 18, 2019. Cost is $55 per listing as a Chamber Member. Non-member rate is $75 per card.

Please Return Bottom Portion With Order - Enclose two (2) business cards, along with payment of $55 (Non-members pay $75).

Name _____ Daytime Phone _____ Email _____

Check No. _____ Date _____ Amount Enclosed or Charged _____

Credit Card # _____ Expiration Date _____

Credit Card Billing Address _____ Zip Code _____

Your Signature _____

Under which Category would you like to be listed? _____

_____

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Email rrnews@aol.com • Website nroyaltonchamber.com or royaltonrecorder.com

Did you know you can get a discount on health insurance for your company through your local chamber?

The relationship you have with your employees is key, especially when it comes to your health plan. That's why NOACC and Anthem Blue Cross and Blue Shield (Anthem) have teamed up to offer you ChamberSaver discounts.

What matters most to you when it comes to your company's health coverage?

An affordable health plan? Healthier employees? A full range of health insurance offerings? That's exactly what you get when you choose ChamberSaver. Companies with 2-50 eligible employees can save 1.4% and companies with 51-500 eligible employees can save 1% on health insurance – and not just on a few plans, but rather, on Anthem's full range of health insurance offerings.*

Access to care that's right for your employees

When employees feel good, they are usually more focused and more likely to perform at a higher level, which can have a positive affect on a company's bottom line. That's why every Anthem plan includes 100% coverage for checkups, flu shots, and other preventive care services for your employees and their families. The reward is peace of mind and better health at no extra cost to your employees.

Want to learn more?

For more information, contact your broker, your local chamber, or NOACC at 866-466-6222 or www.noacc.org.

Request a free quote at www.chambersaver.com/noacc.

Anthem

NOACC
NORTHERN OHIO AREA
Chambers of Commerce

NOACCFLYR 07/18

** Discount for fully-insured plans*

Your chamber membership creates value for your company.

The savings alone is great. But consider what also comes with it.

- Your choice of plans, from industry-leading consumer-driven health plans to point-of-service products
- Administrative convenience of working with one carrier who offers a complete menu of coverage options: prescription drugs, dental, vision, life insurance, long-term and short-term disability and employee assistance programs
- Extensive selection of providers and lower in-network costs
- Strong local service

You'll also benefit from access to discounts on Anthem dental, vision, life, and disability products.

Product	Group size	Discount
Dental	2-50	5%
	51-99	4%
	100+	2%
Full-service Blue View Vision plans	2-499	15%
Life and Disability	2-9	5%
	10+	10%

In addition to these great savings, Anthem products offer industry-leading product features and networks.

Dental

- Industry-leading local and national networks with deep discounts, saving members an average of 34% on covered services when they visit an in-network provider
- No waiting periods for major services with employer-paid plans
- Flexible plan designs and optional benefits like annual maximum carryover and brush biopsy
- A dedicated dental service department that provides fast and accurate claims processing that beats the industry average, with the average claim paid in less than 3 days[1]
- Expanded care with our clinically integrated program, Anthem Whole Health Connection, is included at no extra cost. This includes additional dental services for members with certain health conditions.

Blue View Vision

- One of the largest vision networks in the nation, with the choice of independent eye doctors or Glasses.com, ContactsDirect, 1-800 CONTACTS, LensCrafters®, Pearle Vision®, Sears Optical®, Target Optical®, or JC Penney® Optical stores
- Members can buy extra pairs of glasses for 40% off from any network provider. And kids under age 19 get UV-blocking Transitions® lenses at no extra cost while adults get a discount.[2]
- Access to a dedicated and knowledgeable customer support team 7 days a week
- Enhanced care with our clinically integrated program call Anthem Whole Health Connection is included at no extra cost. This includes market-leading collaboration between primary care doctors and eye doctors

Life and Disability

- A broad portfolio of life and disability products and an A.M. Best financial rating of A (Excellent)
- Value-add programs include at no additional charge provide emotional, financial and legal support, along online will preparation and identity theft recovery services
- Telephone claim intake is standard in addition to a dedicated call center with calls answered live during business hours
- Outstanding claims turnaround time and payment accuracy – and we help with Social Security disability filings and approvals
- Integration of short-term disability and our health benefits may improve employee health and productivity

[1] Internal data 2017
[2] Except when discounting of non-covered services is prohibited by state law.
Standard broker commissions apply. Offer available to Ohio-headquartered businesses adding new Anthem dental, vision, life and/or disability plans. This discount program can be changed or terminated at any time.
Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. ® Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.

NOACC
NORTHERN OHIO AREA
Chambers of Commerce

Anthem

Business Enhancement Benefits Available to Chamber Members

Benefit	Carrier/Supplier	Description	Vendor Contact	Phone	Fax	E-mail/Website
Accounts Receivables & Collection Management	AmerAssist A/R Solutions, Inc.	Discount on services and educational assistance	Terry Hill	**877-207-9215**	866-558-1391	thill@amerassist.com www.amerassist.com/ars/affinity
Transportation Savings	CTi Logistics	Savings of 25% and more on all shipping needs worldwide.	John Hindes	216-267-2000 Ext 2015		jhindes@ctlogistics.com www.ctlogistics.com
Shipping & Freight Services	FedEx	Savings up to 27% on select services and at least 70% on LTL freight	Polly Gordon	800-599-2902 x2512	800-439-8913	pgordon@partnership.com www.PartnerShip.com/89NOACC
Websites & Email Marketing	GHI Internet Services	Competitive rates and NOACC/ Chamber synergies	Pete Kever	330-929-8878	330-939-8878	pete@ghiis.com www.ghiis.com
Wellness Programs	**Wellness Council of Northeast Ohio**	Worksite wellness contests for walking, weight loss and smoking cessation.	Steve Musgrave	440-354-8057	440-354-6403	hsense@en.com www.healthyohio.org
EXTRA VALUE PROGRAMS	**Visit NOACC Website for updated list of ALL Programs**	Programs with extra value for chambers and members	Contact info for each vendor on website			http://www.noacc.org/extra-value-vendors/

NOACC, 4200 Rockside Rd. Ste 105, Independence, OH 44131 216-447-9900 Fax 216-447-9861 www.noacc.org director@noacc.org

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Primary Benefits Available to Chamber Members

Benefit	Carrier/Supplier	Description	Vendor Contact	Phone	Fax	E-mail/ Website
Health Insurance	Anthem	Savings on Health Insurance for 2 - 50 Employer Groups Ask about 50+	Call broker or chamber for referral to broker or: D Knife D Boop N Kuzenko	800-551-3119 216-573-4584 419-897-4718 330-783-3590	216-573-4593 419-897-4812 330-783-3658	www.anthem.com don.knife@anthem.com debbie.boop@anthem.com nancy.kuzenko@anthem.com
Life & Disability Insurance	Anthem Life	Rate savings and underwriting concessions	Call broker or chamber for referral to broker or: Rick Vaccarella	800-551-3119 216-643-0029	216-643-0130	richard.vaccarella@anthem.com www.anthem.com
Workers' Compensation Group Rating Program	BENEFITS 1 GROUP	BWC Premium reductions for eligible employers	Toll Free Peter Young Jennifer Pillitiere	877-765-4200 x254 x232	216-765-4210	www.benefits1group.com petery@benefits1group.com jenniferp@benefits1group.com
Managed Care Organization (MCO)	University Hospitals CompCare	Care and Medical Management to injured workers	Loretta Dawson	216-488-4764	216-201-8851	loretta.dawson@UHhospitals.org http://www.uhhospitals.org/compcare
Office Supplies & Services	Independence Business Supply	Chamber Office Plus Discount Program	Chamber Helpline Doug Broome Jessica DeJean	216-440-2151 216-398-8880 x 355 800-621-6001 x 222	216-398-6327	www.ibuyibs.com/noacc doug.broome@ibuyibs.com jessica.dejean@ibuyibs.com
Credit Card Processing	Heartland PAYMENT SYSTEMS The Highest Standards | The Most Trusted Transactions	Discounts on credit card processing, 3 yr rate, Free analysis	Lauren Woodrow	614-584-5271	614-388-6596	Lauren.woodrow@e-hps.com www.heartlandpaymentsystems.com
Payroll Processing	Heartland PAYMENT SYSTEMS The Highest Standards | The Most Trusted Transactions	Discounts on payroll processing	Lauren Woodrow	614-584-5271	614-388-6596	Lauren.woodrow@e-hps.com www.heartlandpaymentsystems.com